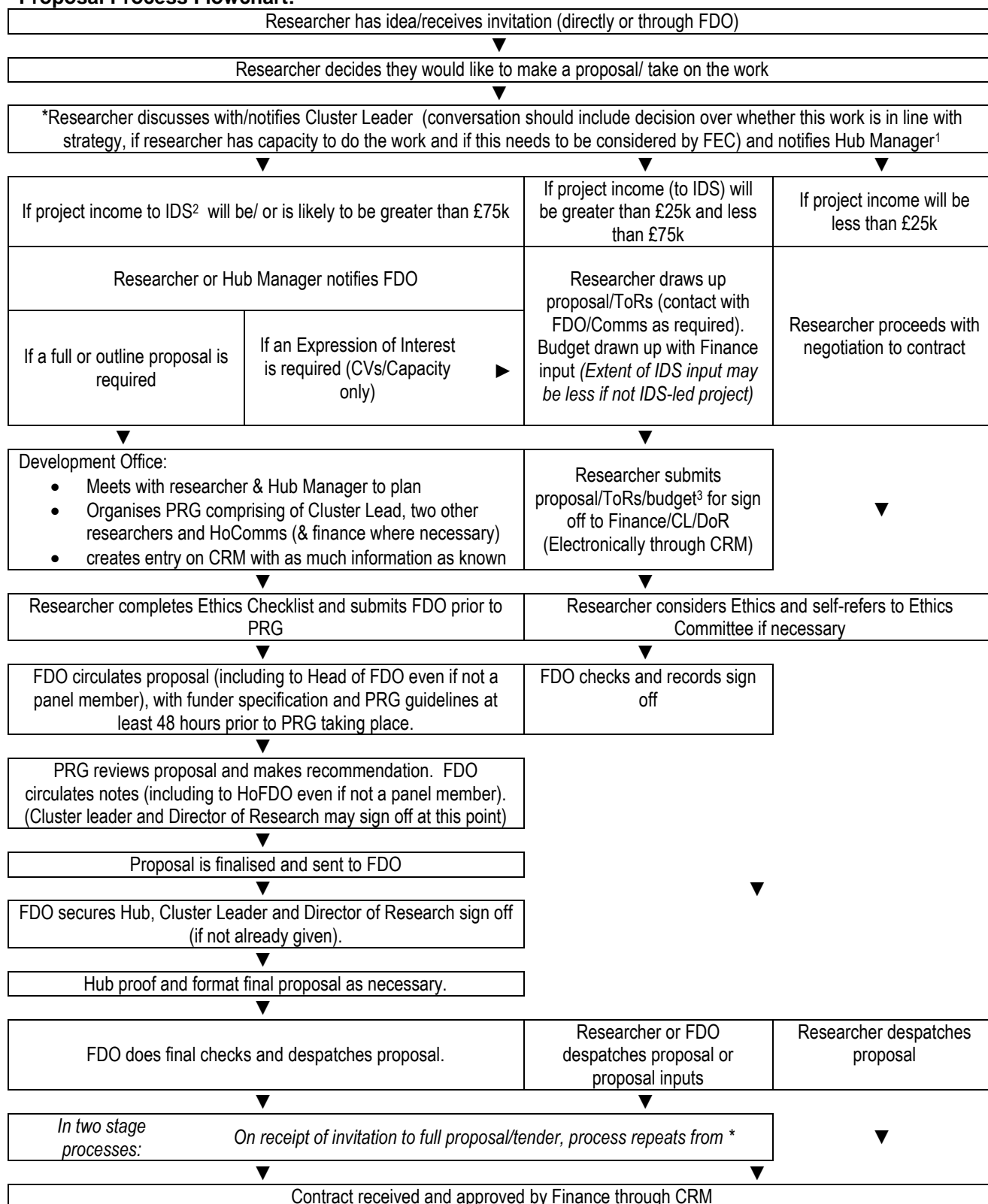


## Proposal Process Flowchart:



<sup>1</sup> Information will be used for monthly reporting to Hub Managers/FDO/SLG, on smaller pieces of work this may be bypassed

<sup>2</sup> Where projects are not led by IDS, the likely or potential income to IDS should be taken as the cut off. Where this cannot be known, but there is a reputational implication of IDS' involvement in a tender, advice should be sought from the Development Office.

<sup>3</sup> Ideally for non-IDS led proposals/EOI a final draft will be submitted for sign off. If this is not possible, as near as possible a final draft of the full proposal or at minimum the IDS contribution can be submitted.